

Name: \_\_\_\_\_

## **Leadership**

### **Chapter Sixteen: Skills for Optimizing Leadership as Situations Change**

- 1: Identify Skills useful in various specific situational challenges.
  
- 2: Explain why Creating a Compelling Vision is important and how it can be done effectively.
  
- 3: Explain the key components of a leader's Vision: Ideas-Expectations-Energy-Edge.
  
- 4: Define Conflict and explain both its Positive and Negative Effects.
  
- 5: Identify and explain the 5 Conflict Resolution Strategies.
  
- 6: Explain the Shark Analogy and its importance in everyday life.
  
- 7: Define Negotiation and share some tips on how to do it effectively.

8: Explain the Model of Performance (Expectations x Capabilities x Opportunities x Motivation).

9: Define Punishment, explain its importance, and describe how to effectively administer it.

10: Explain Attribution Theory in Punishment.

Briefly share your thoughts on how the material outlined in this chapter can impact your life: