

Name: \_\_\_\_\_

**Human Relations in Organizations**

**Chapter Seven: Leading and Trust**

Describe the difference between Leadership and Management:

Define the Leadership Trait Theory:

Identify Ghiselli's six traits for Effective Leadership:

What are the three most important Traits for Success?

Identify and define the five major Leadership Styles:

Define Transformational Leadership:

Define Charismatic Leadership:

Define Transactional Leadership:

Define Stewardship Theory:

Explain the Contingency Leadership Theory:

Identify and Explain the Four Supervisory Styles:

Define Trust and explain its importance in Leadership:

Define the importance, risks and benefits of Self-Disclosure:

Briefly share your thoughts on how the material outlined in this chapter can impact your life: